Four Stages of Interviews

Introduction: Where First Impressions Are Made
Objective: Make Good First Impression and Determine Specific Hiring Criteria

Question & Answer: Interviewer trying to find out more about you
Objective: Highlight your strengths and show how you can increase company profits.

Information Gathering: Interviewer provides specific information about position and Company.
Objective: Ask questions that demonstrate your interest and preparation

Conclusion: Discuss the next step in the hiring process
Objective: Attempt to achieve goal of interview (2nd Interview or Hire)